# VICTOR

A BETTER WAY TO FLY ----



# A leading global on-demand aircraft charter company VICTOR



# PERSONAL ACCOUNT MANAGEMENT

Coordinate everything pre- and post-flight with your dedicated Account Manager

#### TRANSPARENCY

See full aircraft and operator details before you book and pay, unlike other brokers

### CLIENT-PREFERRED OPERATORS

We collect feedback from clients across thousands of flights

# What makes us different?

#### ALTO

Earn frequent-flyer points on every flight to redeem on future bookings

#### CLIMATE ACTION

Credibly reduce your lifecycle carbon emissions for every booking worldwide with Sustainable Aviation Fuel

#### SAFETY

Fly with peace of mind. We are proud to be one of a select group of ARG/US certified charter brokers

# A better way to fly private...

Our mission is to be the no. I on-demand aircraft charter company worldwide

Everything we do at Victor is carefully designed to make aircraft charter better for our customers, and better for the environment

Transparency

Climate Action

3. Alto

# 1. Transparency

Uniquely, our clients see the operator's name, the tail number of the aircraft being offered, actual aircraft photos, and how the operator has been rated by our clients before they book and pay

# VICTOR

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# 2. Climate Action

We are the first private aviation company to offer Sustainable Aviation Fuel for every booking worldwide

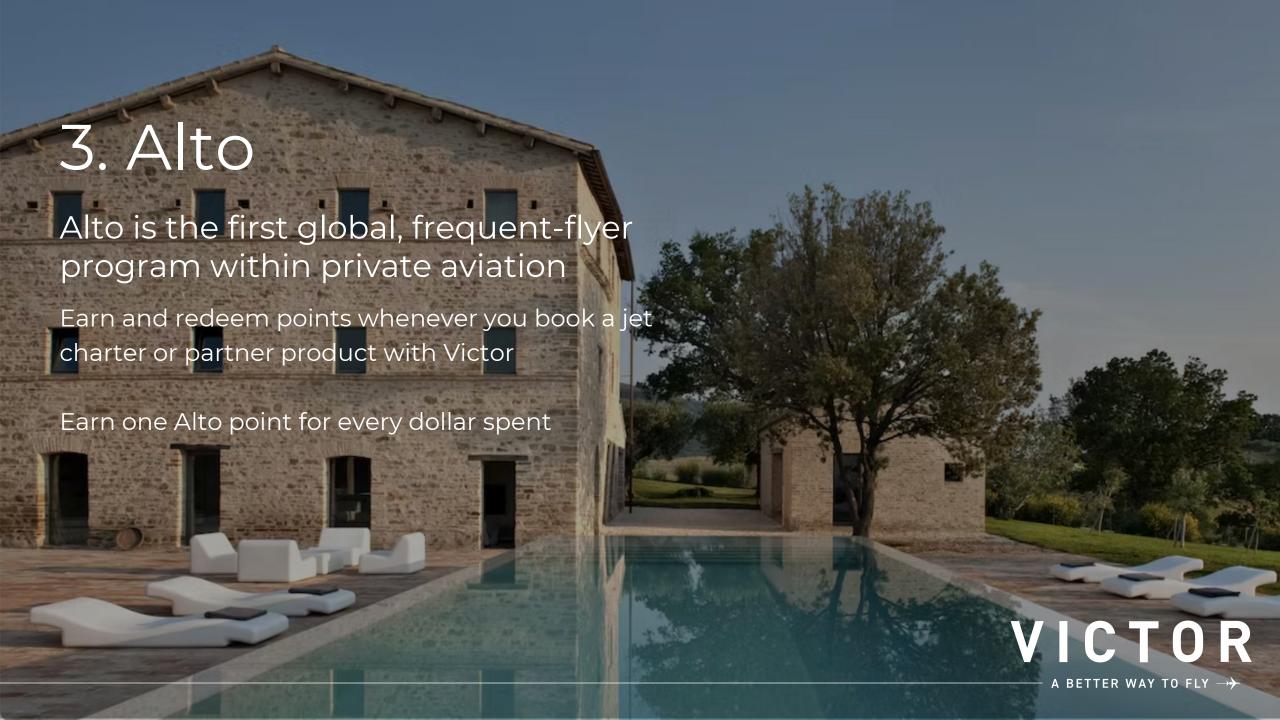
Victor offers the most credible way to reduce your lifecycle CO2 emissions from flying private, in partnership with Neste





Corporates: VICTOR's partnership with Neste is fully aligned with Science Based Targets allowing you to report against your CO2e targets using the delivery report provided post-flight







































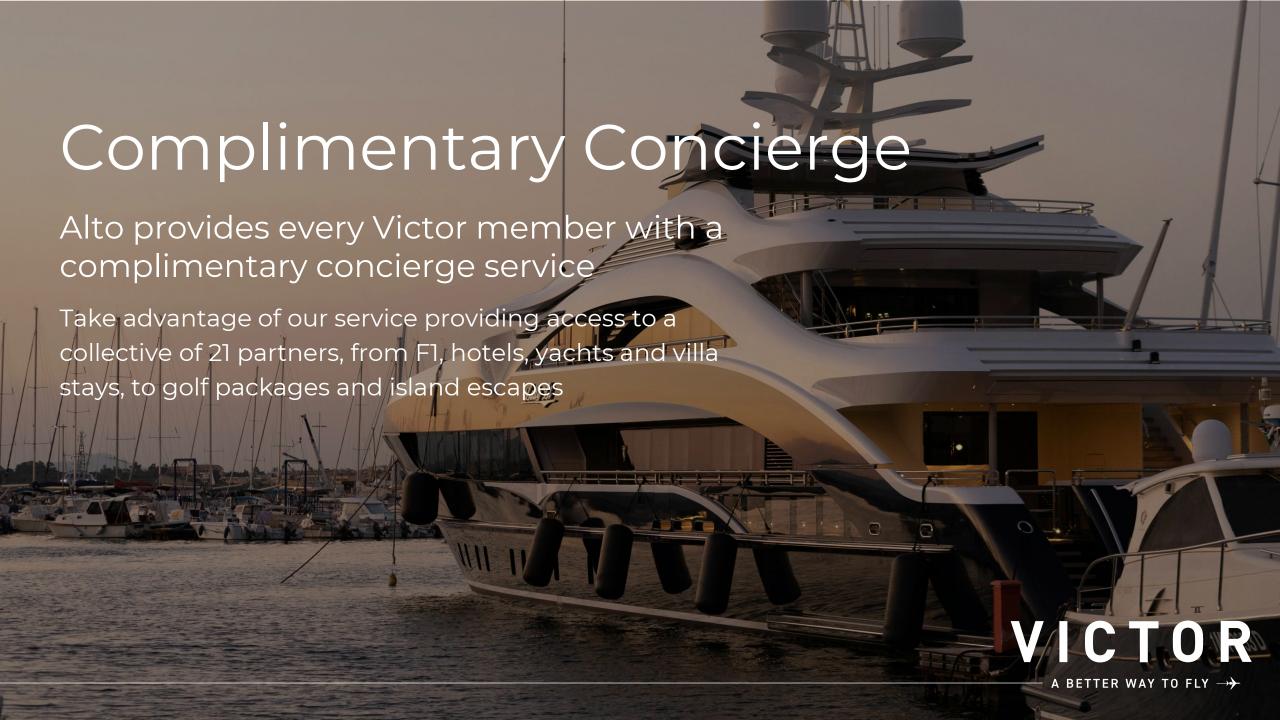


THE LANGHAM

THE LUMINAIRE







# Unique Team Structure

#### 1. 24/7 Account Management

Our Account Managers are the primary point of contact for our clients. Each Victor member has their own dedicated AM

#### 2. Flight Management

Once a booking has been completed, our Flight Management team step in to ensure smooth operations

#### 3. Dedicated Supply & Sourcing

Take advantage of our globally integrated sourcing department with deep Operator relationships in every region

# 24/7 Account Management

Your own dedicated personal account manager for always-on support

- Multi-lingual team to suit your language preferences
- A comprehensive charter proposal in 2.5 hours or less



# Flight Management

Global flight management team assisting Personal Account Manager with flight preparation and execution

- Globally integrated department 24/7 across US, Europe & MENA
- Service expertise across private jet charter, commercial jets and touring
- End-to-end flight logistics support includes organisation of Ground Transportation, catering and detailed communication with clients, operators and FBOs

VICTOR

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# Dedicated Supply + Sourcing Team

Global Sourcing team with deep operator relationships, assisting personal Account Manager with real-time quotes

- Sourcing high-quality quotes for brokers
- Globally integrated department 24/7 across US, Europe & MENA
- Strong relationships with the leading local operators
- Access to over 7,000 aircraft globally

# Group Charter

Cater to your every need, through one provider

Best-in-class customer service for charter flights for x18 passengers and above.

Highly adept at complex movements of teams and equipment on multi-leg tours.

Victor's Group Charter team handles multi-national organizations, top-tier football clubs and world-famous music artists, worldwide.



# Client Preferred Operators

Choose the operators that are consistently rated as excellent by Victor customers

- The Client Preferred Operator program shows you which aircraft and service providers are rated highly for onboard service and aircraft quality
- This feedback, offered by our clients, has been collected over thousands of flights
- Client Preferred Operators consistently achieve over 90% customer satisfaction rating



# Safety

We will only ever offer aircraft managed by an operator with a valid Air Operator Certificate (AOC)

- We are proud to be one of a select group of ARG/US-rated charter brokers in the industry.\*
- Alongside operational safety, Victor offers complete financial protection. All payments for flights, processed on behalf of the aircraft operator, are held in a separate client deposit account with HSBC Bank.

\*Find out more at <u>ARG/US Certification</u>.





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